

Grievance Redressal Policy

Version: 1.6

Grievance Redressal Policy

1) Introduction:

Customer focus is one of the five core values of HDFC Bank. The Bank has a holistic approach towards setting up service standards and continuously improvising customer experience based on market practice as well as customer feedback across multiple channels.

The Bank ensures to provide multiple channels to customers to provide feedback on the services of the Bank as well as lodge their grievances. The Bank aims to ensure quick and effective handling of customer grievance, as well as prompt corrective & preventive action (including correction of the process, wherever required) in order to avoid recurrence.

In order to meet the above objective, the Bank has outlined a framework for redressal of customer grievances and documented it in the form of a policy for the reference of customer touch-points. The Bank shall ensure that the Customer Grievance Redressal Policy is also available in public domain (on its website and at branches).

2) Scope and Objectives:

The objective of the policy is to spell out the framework for Grievance Redressal in the Bank as outlined in the Master Circular on Customer Service, Customer Rights Policy and Banking Code and Standards Board of India (BCSBI), to ensure that:

- a) All customers are treated fairly and in an unbiased manner at all times
- b) All issues raised by customers are dealt with courtesy and resolved on time
- c) Customers are made completely aware of avenues to escalate their grievance within the bank and their rights to alternate remedies if they are not fully satisfied with the response or resolution to their grievance
- d) The employees shall work in good faith and without prejudice towards the interest of the customer

Through this policy, the bank shall ensure that a suitable mechanism exists for receiving and addressing grievances from its customers and their constituents including pensioners, with specific emphasis on resolving such cases fairly and expeditiously regardless of source of the case.

The policy entails adherence to the provisions prescribed by the Reserve Bank of India (RBI), the Banking Codes and Standards Board of India (BCSBI) and the Insurance Regulatory Development Authority of India (IRDA) from time to time.

3) Tenets of grievance redressal:

The Bank shall be guided by the following tenets in its approach to grievance redressal:

- a) Customer Awareness: The bank shall endeavor to make continuous efforts to educate its customers to enable them to make informed choices regarding banking products as well as channels to approach for grievance redressal.
- b) Fairness & transparency: The customer's grievance shall be examined in all fairness and the Bank shall take a balanced approach to resolve the same. Bank shall ensure customer grievances are resolved in a timely and efficient manner.
- c) Escalation: All responses to customer grievances will provide an escalation matrix mentioning the details of the next level of grievance redressal for the customer.
- d) Review: The Bank shall have a regular process of internal review of customer grievances at multiple hierarchies to enhance Quality and effectiveness of customer service

4) Definition of Query and Complaint:

The Bank has clearly defined Complaints and Queries so that customer issues are logged accurately. It is to be noted that examples mentioned below are illustrative.

4.1 Query:

A Query is:

- a) Any doubt/ enquiry
- b) Customer seeking/ cross-checking for clarification / more information
- c) Customer enquiring/ cross checking before the expiry of specified turnaround time (TAT) for service/ deliverables
- d) Customer checking status/ progress
- e) Customer making a request (e.g. deliverables, services, waivers)

Examples of queries:

- i. Non-receipt of card/PIN (within TAT) / statement (1st time)
- ii. Query on application status (Within TAT)
- iii. Query on Pension disbursement, TDS on Pension, Submission of Pension documents, Pension revisions.

4.2 Complaint:

A Complaint is:

- a) A grievance/ protest/ grumble
- b) Customer disputing non-conformance of services/ products/ processes
- c) An error committed by the bank

Examples of complaints:

- i. Address change request given at branch not done
- ii. Cash not dispensed/ less cash dispensed from ATM
- iii. Pension not disbursed(Beyond TAT)

5) Process of handling general customer grievances of the Bank

- a) Touch points to report customer grievances: Customers will be informed about the channels available for referring/seeking redressal of grievances. These are:

- i. Retail Branches
 - ii. Phone Banking
 - iii. Website & Net Banking
 - iv. Retail Asset Customer Service Centers
- b) Logging and tracking of customer grievances: Any grievance received - either verbally, by email or in writing, if not resolved and responded same day, shall be logged by the Bank into CRMnext - a state of the art web based system or Vision Plus (for Credit Card related issues).
- The CRMnext system has the capability to record and categorize grievances into different types and maintain turnaround times (TAT) for specific category / sub-category. It also has an auto escalation mechanism for cases not resolved within defined TAT.
- With this the bank shall not only ensure that all the issues are recorded and resolved, but shall also ensure effective monitoring /escalation mechanism to the senior functionary responsible in case of the grievance not being resolved within defined timelines.
- Acknowledgement is provided for every grievance logged (in the form of a Complaint Reference Number (CRN)
- c) Turnaround time: Depending on the nature of the grievance, specific timelines have been set for different categories. Grievances shall be resolved in a proper and time bound manner with detailed advice to the customer. The customer is kept informed in case of any delay envisaged by the Bank in resolution of the grievance beyond the stated timelines.
- d) Sources of grievances: Apart from direct grievances from customer, grievances received through various regulatory bodies including Reserve Bank of India, Banking Ombudsman, IRDAI, Government of India, BCSBI at the Corporate Office, shall be handled centrally under the Grievance redressal cell within the Quality Initiative Group.
- e) Mode of response: Bank shall ensure that the mode of response is as per the mode of customer intimation received e.g. cases received through e-mail shall be responded though e-mail.
- f) Escalation of grievances: The Bank has a three-tier escalation mechanism for customer grievances, as given below:
- i. 1stLevel: Retail Branches / Phone Banking / Website & Net Banking
 - ii. 2ndLevel: Grievance Redressal Cell (GRC)
 - iii. 3rd Level: Principal Nodal Officer (PNO)

The Bank has appointed Nodal officers at various locations in terms of Clause 15 (3), chapter IV, of the Banking Ombudsman scheme 2006 and a list of State-wise Nodal officers of the bank shall be made available on the bank's website and through displays at the Branches.

The Bank has also appointed an Internal Ombudsman as per the guidelines prescribed by the Reserve Bank of India. Denial / partial denial cases are referred to the Internal Ombudsman for guidance. The decision of the Internal Ombudsman is binding on the Bank.

- g) Employee training and awareness: All employees at customer facing channels and other support departments shall be periodically trained in handling customer grievances. This would include functional training as well as training in soft skills.

6) Grievance Redressal mechanism for specific areas:

- a) Grievances related to Pension: All issues pertaining to Pension shall be logged in by the customer at any of the above mentioned channels – Phone Banking, Branch or Customer care page on the website. The Bank shall take adequate care to ensure that grievances received are resolved adequately as per the defined TAT.
- b) Grievances related to services provided by Outsourced Agencies of the Bank: The grievance redressal channels of the bank shall be available to deal with issues relating to services provided by Outsourced Agencies. These issues can be logged by the customer at branch, PhoneBanking or Customer Care page on the website. The bank will ensure customer issues are resolved expeditiously and effectively.
- c) Grievances related to Insurance distribution undertaken by the Bank: HDFC Bank Limited ("HDFC Bank") is registered with Insurance Regulatory & Development Authority of India (IRDAI) as a Composite Corporate Agent, for distribution of Insurance Products. HDFC Bank currently has arrangement with nine insurance companies viz. HDFC Life Insurance Co. Ltd., TATA AIA Life Insurance Co. Ltd. and Aditya Birla Sun Life Insurance Co. Ltd. for distribution of Life Insurance products, HDFC ERGO General Insurance Co. Ltd, Bharati AXA General Insurance Co. Ltd. and Bajaj Allianz General Insurance Co. Ltd., for distribution of General Insurance products and Aditya Birla Health Insurance Co. Ltd., Apollo Munich Health Insurance Co. Ltd. and Max Bupa Health Insurance Co. Ltd. for distribution of Health Insurance products. Accordingly, the grievance redressal channels of the Bank shall be available for resolving issues related to the insurance distribution undertaken by the bank as a licensed corporate agent. Grievance redressal mechanism of the Bank shall also be available for resolving issues related to insurance distribution for any other insurers with whom the Bank enters into arrangement for distribution of Insurance Products in future.
- d) Grievances related to Collections: Collections related grievances shall be forwarded to the collections department for appropriate resolution. A Code Compliance Officer shall be appointed by the bank for Retail Asset Collections. The name and contact number of the code compliance officer shall be published in all Collection reminder letters to facilitate escalation, if required.
- e) Grievances related to non-retail segment: Respective Relationship Managers (RMs) shall cater to customer queries/ complaints pertaining to non-retail segment by logging the same in CRMnext.

7) Review & Oversight of monitoring customer grievances:

The Bank shall establish a Complaints Management Cell within Quality Initiatives Group to monitor the customer grievances logged in the Bank on a regular basis. This cell, as part of its monitoring, shall perform the following activities:

- a) Analyse/conduct a root-cause analysis of the complaints logged on a quarterly basis. The analysis shall be carried out basis the nature and type of complaint with a view to identify areas of complaints which are endemic in nature and require process review / procedural change.
- b) The analysis shall also include review of closure of case (adequacy of closure as well as timeliness). Key aspects of the analysis shall be highlighted to the senior management. Summary of the complaints received and closed shall be reported as part of calendar of reviews prescribed by the RBI.
- c) Pro-active monitoring by the Complaints Management Cell shall be carried out at a monthly frequency on sample basis for frequent areas of complaints to raise issues to the concerned units including for cases not resolved or inadequately resolved or incorrectly logged.
- d) Customer feedback by way of complaints and through structured Customer Service Committee meetings shall be analysed and acted upon. Quality Initiatives Group of the bank shall be responsible to drive process improvement in co-ordination with other functions of the bank.
- e) As per requirements of the Master Circular on Customer Service, the Bank has also constituted three layers of Committees for effective monitoring of customer service including grievance redressal
 - i. Branch Level Customer Service Committee – a monthly meeting at all branches
 - ii. Standing Committee on Customer Service – Executive Committee of senior bank officials along with customer representatives which meets quarterly to review compliance with regulatory guidelines, feedback from branch committees & frequent areas of complaints.
 - iii. Customer Service Committee of the Board – Committee at the Board level which meets quarterly to review working of the Standing Committee and oversees the effectiveness of the grievance redressal mechanism of the Bank.

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